COMPANY REGISTRATION NUMBER: 01477997 CHARITY REGISTRATION NUMBER: 279523



Cued Speech Association UK Charitable Company Limited by Guarantee

Unaudited Financial Statements
31 March 2017

THOMAS WESTCOTT

Chartered Accountants
Petitor House
Nicholson Road
Torquay
Devon
TQ2 7TD

Charitable Company Limited by Guarantee

Financial Statements

Year ended 31 March 2017

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Charitable Company Limited by Guarantee

Trustees' Annual Report (Incorporating the Director's Report)

Year ended 31 March 2017

The trustees, who are also the directors for the purposes of company law, present their report and the unaudited financial statements of the charity for the year ended 31 March 2017.

Reference and administrative details

Charity registration

number 279523

Company registration

number 01477997

Principal office and

registered office The Forces

Forces Cross Blackawton Devon TQ9 7DJ

Trustees Mrs W Burton

Ms C Cottam
Mr T M Hailstone
Ms T Kirwin
Mr K Orpin
Ms J Craig
Miss C Hardy
Ms A F Soria

Company secretary Ms T Kirwin

Accountants Thomas Westcott

Chartered Accountants

Petitor House Nicholson Road

Torquay Devon TQ2 7TD

Charitable Company Limited by Guarantee

Trustees' Annual Report (Incorporating the Director's Report) (continued) Year ended 31 March 2017

Structure, Governance and Management

Organisational Structure

The activities of the Association are governed by the Memorandum and Articles of Association. Association members elect the Trustees who meet quarterly to oversee the work of paid staff. During the year there were 6 employees, all part-time, totalling on average 3.2 full-time equivalent: Executive Director, Anne Worsfold; Cued Speech Specialist, Cate Calder; and fulfilling a number of roles Louise Creed, Debbie Hawke; Barney Sheppard (4 months) and Prana Simon (7 months). A freelance payroll professional was employed and additional accountancy advice was received from the charity's independent examiners. A number of freelance tutors were employed as required.

Investment Powers

Under the Memorandum and Articles of Association, the charity has the power to make any investment which the directors see fit.

Risk Management

The Trustees have assessed the major risks to which the charity is exposed, in particular those to the operations and finances of the charity, and are satisfied that systems are in place to mitigate the charity's exposure to the major risks.

Aims and Objectives

Our aim is to give deaf and hearing impaired babies, children and adults full access to English through Cued Speech so that they can acquire the communication and literacy skills they need to reach their potential. To achieve our aim, we strive to change the current situation for deaf children, which is all too often social isolation, low expectations and poor educational outcomes, to one which uses Cued Speech effectively.

Cued Speech provides full communication at home and school leading to deaf children 'belonging' and reaching their academic and economic potential. With a complete understanding of English and full literacy, deaf children can grow up to take a full part in society and use their understanding of English to control their own lives.

Our main objectives are to provide information about and training in Cued Speech throughout the UK, which is accessible to all who need it. We also work to challenge and change the policy and practice which leads to widespread, but unjustifiable, low expectations of deaf children. We work to create a virtuous circle of higher expectations for deaf children, hand in hand with a higher profile for Cued Speech, leading to increased demand for our services, and more children reaching their potential.

We have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing our aims and objectives and in planning our future activities.

Charitable Company Limited by Guarantee

Trustees' Annual Report (Incorporating the Director's Report) (continued)

Year ended 31 March 2017

Achievements and performance

Helped by past and current grants from organisations such as BBC Children in Need, grant-making trusts such as The Sylvia Adams Charitable Trust, and individuals, the Cued Speech Association UK is an established and well-respected organisation with a proven track record in delivering high quality training and information throughout the UK. The Association has:

- regularly updated and comprehensive information materials, including filmed and printed resources (some with Information Standard certification) and a comprehensive advisory and information website
- a UK-wide programme of teaching and support, including e-learning, which in the past year has fulfilled all training requests.
- a body of dedicated, skilled, well-resourced and enthusiastic employees, freelance workers and volunteers. All personnel are totally committed to Cued Speech because they have all seen at first hand its life-changing effects.
- a clear and comprehensive Strategic Plan for the years 2017-21 setting out ambitious plans to develop and deliver programmes for two age groups with different needs: i) deaf infants and pre-school children and ii) school age deaf children.

Financial review

Income

Total income received in 2016/17 was £174,624, of which £152,137 was donated by charitable trusts, companies and individuals. The remaining £22,487 included tuition fees and charges, membership subscriptions and investment income.

Expenditure

Total expenditure was £146,677.

Reserves

Income exceeded expenditure by £27,947 resulting in increase in funds from £78,716 to £106,663, of which £63,380 is restricted to specific work.

The Association's policy is to hold a designated reserve of £20,000 and in addition, operating reserves equivalent to not less than three months' expenditure. The balances held at 31 March 2017 met that requirement.

Small company provisions

This report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

The trustees' annual report was approved on 12th September 2017 and signed on behalf of the board of trustees by:

Clavan.

Ms C Cottam Trustee

Charitable Company Limited by Guarantee

Independent Examiner's Report to the Trustees of Cued Speech Association UK

Year ended 31 March 2017

I report on the financial statements for the year ended 31 March 2017, which comprise the statement of financial activities (including income and expenditure account), statement of financial position and the related notes.

Respective responsibilities of trustees and examiner

The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the financial statements. The trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 145 of the 2011 Act;
- follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act; and
- state whether particular matters have come to my attention.

Basis of independent examiner's report

My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the next statement.

Charitable Company Limited by Guarantee

Independent Examiner's Report to the Trustees of Cued Speech Association UK (continued)

Year ended 31 March 2017

Independent examiner's statement

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that in any material respect the requirements:
 - to keep accounting records in accordance with section 386 of the Companies Act 2006, and
 - to prepare accounts which accord with the accounting records, comply with the
 accounting requirements of section 396 of the Companies Act 2006 and with the
 methods and principles of the Statement of Recommended Practice: Accounting
 and Reporting by Charities

have not been met, or

Dan & Sa

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Sean R Smith FCA (Independent Examiner) on behalf of

THOMAS WESTCOTT Chartered Accountants Petitor House Nicholson Road Torquay Devon TQ2 7TD

20 September 2017

Charitable Company Limited by Guarantee

Statement of Financial Activities (including income and expenditure account)

31 March 2017

| | | | 2017 | | 2016 |
|---|------------------|---------------------------|-----------------------------|-------------------------------|---------------------------------|
| | Note | Jnrestricted funds £ | Restricted funds T | otal funds £ | Total funds £ |
| Income Donations Charitable activities Other trading activities Investment income | 5 6 7 8 | 47,784 136 11 46 | 104,353 22,289 5 – | 152,137 22,425 16 46 | 66,872 22,536 48 1,788 |
| Total income | | 47,977 | 126,647 | 174,624 | 91,244 |
| Expenditure Expenditure on charitable activities | 9 | (30,190) | (116,487) | (146,677) | (137,949) |
| Total expenditure | | (30,190) | (116,487) | (146,677) | (137,949) |
| | | | | | |
| Net income/(expenditure) | | 17,787 ———— | 10,160 | 27,947 | (46,705) |
| Transfers between funds | | (36,526) | 36,526 | - | _ |
| Net movement in funds | | (18,739) | 46,686 | 27,947 | (46,705) |
| Reconciliation of funds Total funds brought forward | | 62,022 | 16,694 | 78,716 | 125,420 |
| Total funds carried forward | | 43,283 | 63,380 | 106,663 | 78,716 |

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities.

The notes on pages 8 to 15 form part of these financial statements

Charitable Company Limited by Guarantee

Statement of Financial Position

31 March 2017

| | | 2017 | | 2016 |
|--|----|------------------|------------------|------------------|
| | | £ | £ | £ |
| Fixed assets Tangible fixed assets | 15 | | 4,209 | 5,612 |
| Current assets Debtors Cash at bank and in hand | 16 | 2,127 107,377 | | 1,060 76,106 |
| | | 109,504 | _ | 77,166 |
| Creditors: amounts falling due within one year | 17 | 7,050 | | 4,063 |
| Net current assets | | | 102,454 | 73,103 |
| Total assets less current liabilities | | • | 106,663 | 78,715 |
| Net assets | | • | 106,663 | 78,715 |
| Funds of the charity Restricted funds Unrestricted funds | | • | 63,380 43,283 | 16,694 62,022 |
| Total charity funds | 19 | · | 106,663 | 78,716 |
| | | : | | |

For the year ending 31 March 2017 the charity was entitled to exemption from audit under section 480 of the Companies Act 2006 relating to dormant companies.

Trustees responsibilities:

- The members have not required the charity to obtain an audit of its financial statements for the year in question in accordance with section 476;
- The trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of financial statements.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

These financial statements were approved by the board of trustees and authorised for issue on the 12th September 2017, and are signed on behalf of the board by:

Ms C Cottam

Claram.

Trustee

Charitable Company Limited by Guarantee

Notes to the Financial Statements

Year ended 31 March 2017

1. General information

The charity is a private Charitable Company Limited by Guarantee, registered in England and Wales and a registered charity in England and Wales. The address of the registered office is The Forces, Forces Cross, Blackawton, Devon, TQ9 7DJ.

2. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, Section 1A 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland', the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (Charities SORP (FRS 102)) and the Charities Act 2011.

3. Accounting policies

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through income or expenditure.

The financial statements are prepared in sterling, which is the functional currency of the entity.

Going concern

There are no material uncertainties about the charity's ability to continue.

Transition to FRS 102

The entity transitioned from previous UK GAAP to FRS 102 as at 1 April 2015. Details of how FRS 102 has affected the reported financial position and financial performance is given in note 22.

Fund accounting

Unrestricted funds are available for use at the discretion of the trustees to further any of the charity's purposes.

Designated funds are unrestricted funds earmarked by the trustees for particular future project or commitment.

Restricted funds are subjected to restrictions on their expenditure declared by the donor or through the terms of an appeal, and fall into one of two sub-classes: restricted income funds or endowment funds.

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

3. Accounting policies (continued)

Incoming resources

Income

All income is included in the statement of financial activities when the charity is entitled to the income, any performance related conditions attached have been met or are fully within the control of the charity, the income is considered probable and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

Donations and legacy income is received by way of donations, legacies, grants and gifts and is included in full in the Statement of Financial Activities when receivable. Where legacies have been notified to the charity but the criteria for income recognition have not been met, the legacy is treated as a contingent asset and disclosed if material. Grants, where entitlement is not conditional on the delivery of a specific performance by the charity, are recognised when the charity becomes unconditionally entitled to the grant.

Donated services and facilities are included at the value to the charity, being the amount the charity would have been willing to pay to obtain services or facilities of equivalent economic benefit on the open market.

Investment income is included when receivable.

Income from charitable trading activity is accounted for when earned.

Resources expended

Expenditure

Expenditure is recognised on an accruals basis as a liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is reported as part of the expenditure to which it relates:

Costs of raising funds comprise the costs associated with attracting donations, grants and legacies and the costs of trading for fundraising purposes.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Other expenditure includes all expenditure that is neither related to raising funds for the charity nor part of its expenditure on charitable activities.

All costs are allocated between the expenditure categories of the SOFA on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned on an appropriate basis, as set out in the notes to the accounts.

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

3. Accounting policies (continued)

Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses. Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

An increase in the carrying amount of an asset as a result of a revaluation, is recognised in other recognised gains and losses, unless it reverses a charge for impairment that has previously been recognised as expenditure within the statement of financial activities. A decrease in the carrying amount of an asset as a result of revaluation, is recognised in other recognised gains and losses, except to which it offsets any previous revaluation gain, in which case the loss is shown within other recognised gains and losses on the statement of financial activities.

Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Fixtures and fittings - 25% reducing balance

Financial instruments

A financial asset or a financial liability is recognised only when the charity becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the amount receivable or payable including any related transaction costs.

Current assets and current liabilities are subsequently measured at the cash or other consideration expected to be paid or received and not discounted.

Debt instruments are subsequently measured at amortised cost.

Where investments in shares are publicly traded or their fair value can otherwise be measured reliably, the investment is subsequently measured at fair value with changes in fair value recognised in income and expenditure. All other such investments are subsequently measured at cost less impairment.

Other financial instruments, including derivatives, are initially recognised at fair value, unless payment for an asset is deferred beyond normal business terms or financed at a rate of interest that is not a market rate, in which case the asset is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

3. Accounting policies (continued)

Financial instruments (continued)

Other financial instruments are subsequently measured at fair value, with any changes recognised in the statement of financial activities, with the exception of hedging instruments in a designated hedging relationship.

Financial assets that are measured at cost or amortised cost are reviewed for objective evidence of impairment at the end of each reporting date. If there is objective evidence of impairment, an impairment loss is recognised under the appropriate heading in the statement of financial activities in which the initial gain was recognised.

For all equity instruments regardless of significance, and other financial assets that are individually significant, these are assessed individually for impairment. Other financial assets are either assessed individually or grouped on the basis of similar credit risk characteristics.

Any reversals of impairment are recognised immediately, to the extent that the reversal does not result in a carrying amount of the financial asset that exceeds what the carrying amount would have been had the impairment not previously been recognised.

Defined contribution plans

Contributions to defined contribution plans are recognised as an expense in the period in which the related service is provided. Prepaid contributions are recognised as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

When contributions are not expected to be settled wholly within 12 months of the end of the reporting date in which the employees render the related service, the liability is measured on a discounted present value basis. The unwinding of the discount is recognised as an expense in the period in which it arises.

4. Limited by guarantee

Cued Speech Association UK is a Charitable Company Limited by Guarantee and accordingly does not have a share capital.

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

5. Donations

| | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2017 £ |
|--------------------------------|----------------------------|--------------------------|--------------------------|
| Donations Donations | 47,589 | 104,353 | 151,942 |
| Subscriptions | | | |
| Membership subscriptions | 195 | | 195 |
| | 47,784 | 104,353 | 152,137 |
| | I I ann a tolata d | 5 | |
| | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2016 £ |
| Donations Donations | Funds | Funds | 2016 |
| | Funds £ | Funds £ | 2016 £ |
| Donations Subscriptions | Funds £ 39,932 | Funds £ | 2016 £ 66,532 |

6. Charitable activities

| | Unrestricted | Restricted | Total Funds |
|--------------------------|--------------|------------|--------------------|
| | Funds | Funds | 2017 |
| | £ | £ | £ |
| Contracted out staff | _ | 15,497 | 15,497 |
| CS training income | 105 | 4,710 | 4,815 |
| Exam fees income | _ | 908 | 908 |
| Info presentation income | _ | 320 | 320 |
| Miscellaneous income | 31 | 59 | 90 |
| Cue camp income | | 795 | 795 |
| | 136 | 22,289 | 22,425 |
| | | | |

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

6. Charitable activities (continued)

| Unrestricted | Restricted | Total Funds |
|--------------|------------|--|
| Funds | Funds | 2016 |
| £ | £ | £ |
| _ | 17,183 | 17,183 |
| _ | 2,627 | 2,627 |
| _ | 1,356 | 1,356 |
| _ | 266 | 266 |
| _ | 1,104 | 1,104 |
| | _ | _ |
| | 22,536 | 22,536 |
| | Funds | Funds £ £ £ - 17,183 - 2,627 - 1,356 - 266 - 1,104 |

7. Other trading activities

| | Unrestricted Funds | Funds | 2017 |
|-------|-----------------------|------------|-------------|
| Sales | £ 11 | £ 5 | £ 16 |
| Gales | | ==== | |
| | | | |
| | Unrestricted | Restricted | Total Funds |
| | Funds | Funds | 2016 |
| | £ | £ | £ |
| Sales | _ | 48 | 48 |
| | | | |

8. Investment income

| | Unrestricted To | tal Funds | Inrestricted ⁻ | Total Funds |
|--------------------------|-----------------|-----------|---------------------------|-------------|
| | Funds | 2017 | Funds | 2016 |
| | £ | £ | £ | £ |
| Subletting office space | _ | _ | 1,500 | 1,500 |
| Bank interest receivable | 46 | 46 | 288 | 288 |
| | - | - | | |
| | 46 | 46 | 1,788 | 1,788 |
| | | | | |

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

9. Expenditure on charitable activities by fund type

| | | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2017 £ |
|--|---|----------------------------|--------------------------|--------------------------|
| Charitable activity co | | 17,441 12,749 | 106,686 9,801 | 124,127 22,550 |
| | | 30,190 | 116,487 | 146,677 |
| | | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2016 £ |
| Charitable activity co Support costs (see p | | 10,751 4,486 | 106,727 15,984 | 117,478 20,471 |
| | | 15,237 | 122,711 | 137,949 |
| 10. Net income/(expen | • | | | |
| Net income/(expend | iture) is stated after o | charging/(crediting |): 2017 £ | 2016 £ |
| Depreciation of tang | ible fixed assets | | 1,403 | 1,871 |
| 11. Independent exam | ination fees | | | |
| | | | 2017 £ | 2016 £ |
| | independent examin nation of the financial | | 2,215 | 1,440 |

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

12. Staff costs

The total staff costs and employee benefits for the reporting period are analysed as follows:

| Wages and salaries Employer contributions to pension plans | 2017 £ 91,340 3,310 | 2016 £ 105,804 2,394 |
|--|------------------------------|-------------------------------|
| | 94,650 | 108,198 |

The average head count of employees during the year was 5 (2016: 5). The average number of full-time equivalent employees during the year is analysed as follows:

| | 2017 | 2016 |
|-----------------|-------------|------|
| | No. | No. |
| Number of staff | 3 | 4 |
| | | |

No employee received employee benefits of more than £60,000 during the year (2016: Nil).

13. Trustee remuneration and expenses

No remuneration or other benefits from employment with the charity or a related entity were received by the trustees.

14. Transfers between funds

During the year £36,526 was transferred from Unrestricted Funds to Restricted Funds.

15. Tangible fixed assets

| | Fixtures and fittings £ |
|--|-------------------------|
| Cost At 1 Apr 2016 and 31 Mar 2017 | 9,977 |
| Depreciation At 1 April 2016 Charge for the year | 4,365 1,403 |
| At 31 March 2017 | 5,768 |
| Carrying amount At 31 March 2017 | 4,209 |
| At 31 March 2016 | 5,612 |

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

16. Debtors

| | 2017 | 2016 |
|---------------|-------|-------|
| | £ | £ |
| Other debtors | 2,127 | 1,060 |
| | | |

17. Creditors: amounts falling due within one year

| | 2017 £ | 2016 £ |
|---|-------------------------|----------------|
| Trade creditors Social security and other taxes Other creditors | 3,046 1,784 2,220 | 2,573 1,490 |
| | 7,050 | 4,063 |

18. Pensions and other post retirement benefits

Defined contribution plans

The amount recognised in income or expenditure as an expense in relation to defined contribution plans was £3,310 (2016: £2,394).

19. Analysis of charitable funds

Unrestricted funds

| | At 1 April 2016 | Income I | Expenditure | Transfers | At 31 March 2017 |
|-----------------------------------|-----------------------|------------------|-------------|--------------------|------------------------|
| General funds Designated funds | £ 42,022 20,000 | £ 47,977 – | £ (30,190) | £ (36,526) – | £ 23,283 20,000 |
| | 62,022 | 47,977 | (30,190) | (36,526) | 43,283 |

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

19. Analysis of charitable funds (continued)

Restricted funds

| Information Project - the provision of information - 320 (36,846) 36,526 Regional Funding - North East (Northumberland, | |
|---|-------|
| North East | - |
| Durham and Cumbria) 1,368 1,000 (435) (1,441) | 492 |
| Regional Funding – North West (Manchester) 3,326 - (1,450) (1,796) | 80 |
| O-3 Project Development carried out before the start of the 0-3 | |
| Normanby Trust – Funding supplied for Cued Speech | 7,068 |
| <u>Training Delivery</u> – | 3,562 |
| providing training and support 3,000 63,957 (64,439) 3,237 5 <u>Bursary Fund</u> - for parents of deaf | 5,755 |
| • | 6,423 |
| <u>16,694</u> <u>126,647</u> <u>(116,487)</u> <u>36,526</u> 63 | 3,380 |

Charitable Company Limited by Guarantee

Notes to the Financial Statements (continued)

Year ended 31 March 2017

20. Analysis of net assets between funds

| | Unrestricted | Restricted | Total Funds |
|-----------------------|--------------|------------|-------------|
| | Funds | Funds | 2017 |
| | £ | £ | £ |
| Tangible fixed assets | _ | 4,209 | 4,209 |
| Current assets | 43,283 | 59,171 | 102,454 |
| Net assets | 43,283 | 63,380 | 106,663 |
| | | | |

21. Transition to FRS 102

These are the first financial statements that comply with FRS 102. The charity transitioned to FRS 102 on 1 April 2015.

No transitional adjustments were required in the retained funds or income or expenditure for the year.

The following pages do not form part of the financial statements.

Charitable Company Limited by Guarantee

Detailed Statement of Financial Activities

31 March 2017

| | 2017 £ | 2016 £ |
|--|----------------|---------------|
| Income Donations | | |
| Donations Membership subscriptions | 151,942 195 | 66,532 340 |
| | 152,137 | 66,872 |
| Charitable activities Contracted out staff | 15,497 | 17,183 |
| CS training income | 4,815 | 2,627 |
| Exam fees income | 908 | 1,356 |
| Info presentation income | 320 | 266 |
| Miscellaneous income | 90 | 1,104 |
| Cue camp income | 795 | _ |
| - | 22,425 | 22,536 |
| Other trading activities Sales | 16 | 48 |
| Investment income | | |
| Subletting office space | _ | 1,500 |
| Bank interest receivable type 1 | 46 | 288 |
| | 46 | 1,788 |
| Tatalinaama | 474.004 | 04.044 |
| Total income | 174,624 | 91,244 |

Charitable Company Limited by Guarantee

Detailed Statement of Financial Activities (continued)

31 March 2017

| | 2017 £ | 2016 £ |
|--|-----------|-----------|
| Expenditure | ~ | ~ |
| Expenditure on charitable activities | | |
| Purchases | _ | (182) |
| Wages and salaries | (91,340) | (105,804) |
| Pension costs | (3,310) | (2,394) |
| Light and heat | (190) | (648) |
| Repairs and maintenance | (161) | (301) |
| Insurance | (447) | (712) |
| Rent | (6,552) | (4,500) |
| Motor vehicle expenses | (1,103) | (488) |
| Other motor/travel costs | (3,143) | (2,847) |
| Freelance tutor fees, legal and accounts | (15,677) | (8,729) |
| Telephone | (1,097) | (681) |
| Other office costs (including postage, equipment and moving) | (6,092) | (2,733) |
| Depreciation | (1,403) | (1,871) |
| Other interest payable and similar charges | (39) | (98) |
| Subscriptions and licences | (2,389) | (2,144) |
| Info conference fees and charges | (1,651) | (410) |
| Info freelance staff | (295) | (233) |
| Cue camp | (7,032) | (450) |
| Publications and advertising | (2,179) | (2,724) |
| Bursary training fees | (2,577) | - |
| | (146,677) | (137,949) |
| Total expenditure | (146,677) | (137,949) |
| Net income/(expenditure) | 27,947 | (46,705) |

Charitable Company Limited by Guarantee

Notes to the Detailed Statement of Financial Activities

31 March 2017

| | 2017 £ | 2016 £ |
|--|------------------|-----------|
| Expenditure on charitable activities | | |
| Charitable activity costs | | |
| Activities undertaken directly | | |
| Purchases | _ | (182) |
| Staff costs – wages and salaries | (91,340) | (105,804) |
| Staff costs - pension costs | (3,310) | , |
| Motor vehicle expenses | (1,103) | (488) |
| Freelance tutor fees, legal and accounts | (12,297) | ` , |
| Other office costs (including postage, equipment and moving) | `(2,893) | , , |
| Info communication support | _ | (513) |
| Info conference fees and charges | (1,101) | ` , |
| Info freelance staff | (295) | (233) |
| Cue camp | (7,032) | (450) |
| Publications and advertising | (2,179) | ` , |
| Bursary training fees | (2,577) | _ |
| 3 | | |
| | (124,127) | (117,478) |
| Support costs | | |
| Light and heat | (190) | (648) |
| Repairs and maintenance | (161) | (301) |
| Insurance | (447) | (712) |
| Rent | (6 <u>,</u> 552) | (4,500) |
| Travel and subsistence | (3,143) | , |
| Accountancy fees | (2,215) | |
| Freelance tutor fees, legal and accounts | (224) | (2,195) |
| Costs of trustees' meetings | (941) | (764) |
| Telephone and broadband | (1,097) | (681) |
| Printing, postage and stationery | (3,199) | (1,560) |
| Depreciation | (1,403) | (1,871) |
| Other finance costs | (39) | (98) |
| Subscriptions and licences | (2,389) | (1,631) |
| Advertising | (550) | _ |
| | (22,550) | (20,471) |
| Expenditure on charitable activities | (146,677) | (137,949) |
| | | |